

from us to you...

The David Agency Gazette

November 28, 2011

...staying in touch to serve you better

Agency Doings...

Erin Sinclair, CLCS Completes The Hartford Insurance Commercial Lines Producer School



Erin Sinclair just completed the intense three-week full time Hartford School of Insurance Commercial Lines course and averaged 95% in the three sections of the curriculum. As a result, Ms. Sinclair has received the 'Commercial Lines Coverage Specialist' designation from The National Underwriter Company.

The requirements in order to attain the 'Commercial Lines Coverage Specialist' designation, includes:

- Being a licensed agent
- At least 1 year in the insurance industry
- Being a student of an insurance academy authorized to confer the CLCS designation.

The Curriculum included:

- Insurance
- Risk
- Insurable Exposure
- Insurable Risk
- Contracts
- Utmost Faith
- Contracts of Insurance – Coverage Grants, Conditions, Exclusions & Endorsements
- Principle of Indemnity
- Declarations Page
- Analyzing Contracts of Insurance
- Commercial Automobile Policy
- Commercial Property Policy
- Commercial General Liability Policy (both occurrence and claim's made)
- Workers Compensation Policy

We congratulate Erin and wish her the best.

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